## ABOUT APPLETON

- Founded in 1986 and located in Boston, MA
- 100% employee owned and operated
- Collaborative, team-oriented culture marked by personnel continuity
- Consistent investment philosophy and process emphasizes quality, liquidity and tax efficiency
- Commitment to separate account management
- Entrusted with over \$9.4 billion of investor assets

### STRATEGY OVERVIEW AND OBJECTIVE

- · Style consistent large cap growth strategy
- Active strategy that seeks to earn risk-adjusted returns in excess of the benchmark by investing primarily in domestic large cap companies with the prospect of robust, sustainable relative growth
- Concentrated, high conviction strategy, typically comprised of approximately 35 45 positions
- Average annual turnover of 25 30% undertaken with a tax sensitive investment approach

#### INVESTMENT PHILOSOPHY & PROCESS

Utilize quantitative screens to help identify stocks that warrant further analysis

Employ a layered approach to portfolio construction by combining top down and bottom up research to generate a diversified growth-focused portfolio

Combine macroeconomic themes with company specific fundamental and technical analysis to form buy/sell decisions



	Large Cap Growth	S&P 500
Dividend Yield	1.37%	1.93%
Beta	0.97	1.00
Est. Long-Term Earnings Growth	15.56%	13.58%
Forward 12 Month P/E	18.66	16.15
Median Market Cap (in millions)	\$91,627	\$104,607

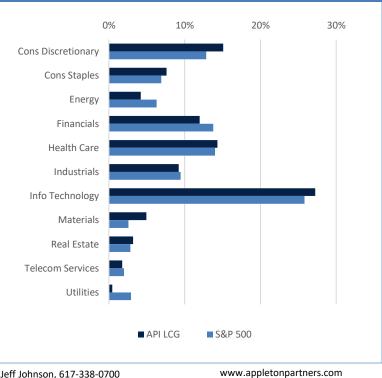
COMPOSITE CHARACTERISTICS\*

# TOP 10 EQUITY HOLDINGS\*\*

Security	% of Composite
Apple Inc.	4.57
Visa Inc-Class A Shares	3.67
Amazon.com Inc.	3.28
Facebook IncA	3.17
Home Depot Inc.	2.64
JP Morgan Chase & Co	2.43
American Tower Corp.	2.21
Roper Technologies Inc.	2.16
Zoetis Inc.	2.01
Thermo Fisher Scientific	1.88

\*Composite data and characteristics as of 06/30/2018

#### SECTOR ALLOCATION\*\*\*



Not FDIC Insured - Not Bank Guaranteed – May Lose Value Contact: Jeff Johnson, 617-338-0700 WV



<sup>\*\*</sup>Excluding Cash

<sup>\*\*\*</sup>Sector weightings reflect direct holdings and underlying ETF holdings.